



Cambium Networks™

CASE STUDY

Gigabit Living: How Hanover Preston Hollow Delivers Luxury Connectivity with Elauwit Connection and Cambium Networks

Customer Overview

Hanover Preston Hollow is a high-end multifamily residential complex offering over 200 luxury units in a highly competitive metropolitan rental market. The property caters to an affluent tenant base that expects seamless digital experiences, including high-speed internet and dependable connectivity in every room and shared amenity space. To meet these demands, ownership partnered with Elauwit, a managed service provider known for delivering tailored technology solutions to the multifamily market.

Business Challenge

Modern tenants expect more than just square footage—they demand always-on connectivity to support streaming, remote work, smart home devices, and social connectivity.



Elauwit and their use

of Cambium's ONE Network helped us provide the level of service our residents expect—without overburdening our operations team.”

- Bruce Fay, Manager of Information Technology,
Hanover Company



elauwit



Featured Products and Solutions

- **XV2-2 Wi-Fi 6 Access Points**
- **Cambium Fiber Distribution Switch**
- **cnMaestro Management System**

Hanover Preston Hollow faced pressure to deliver gigabit internet speeds without escalating operational costs and protect their capital. Additionally, Elauwit sought a solution that would be easy to deploy and manage across the expansive property, while delivering a reliable, high-performance experience to residents.

“Our residents expect luxury in every aspect of their living experience, and internet connectivity is no exception,” said Earl Smalley, Director of Operations, Hanover Company. “We needed a solution that would match their expectations and help us stand out in the market.”

Technology Solution

To meet the demands of Hanover Preston Hollow’s discerning residents, Elauwit with Cambium Networks provided a complete end-to-end solution that included:

- **XV2-2 Wi-Fi 6 Access Points:** Deployed in strategic locations across the property to ensure seamless, high-speed coverage.
- **Cambium Fiber Distribution Switch:** Delivered gigabit-capable backhaul to each unit.
- **cnMaestro™ Management System:** Enabled centralized control and automation, streamlining installation, configuration, and monitoring across the network.

Taylor Jones, President of Elauwit, noted, “our use of cnMaestro has really simplified our process. Traditional deployments can be complicated and time-consuming, but this platform makes orchestration much easier and far more efficient.”

Field Results

Since implementing the Elauwit and Cambium solution, Hanover Preston Hollow has seen measurable improvements in network performance and operational efficiency:

- **Gigabit connectivity** now available in each of the 200+ units.
- **Wi-Fi 6 speeds** throughout the property, meeting the high expectations of a tech-savvy resident base.
- **Reduced support tickets** related to connectivity issues.
- **Faster deployment timelines**, minimizing disruptions during network setup.

Resident feedback has been overwhelmingly positive, with several tenants highlighting the improved streaming quality and faster response times in smart devices.

Business Value

The implementation of Cambium's ONE Network platform delivered several key advantages:

- **Enhanced Resident Satisfaction:** Faster, more reliable connectivity improves the overall living experience, contributing to higher resident retention.
- **Operational Simplicity:** The centralized management system allows the service provider to manage the entire property from a single interface, saving time and reducing errors.
- **Scalable Infrastructure:** Cambium's solution is designed to grow with the property, ensuring it remains competitive as resident expectations and technologies evolve.

"Elauwit and their use of Cambium's ONE Network helped us provide the level of service our residents expect—without overburdening our operations team," said Bruce Fay, Manager of Information Technology, Hanover Company.

About Elauwit

Elauwit Connection is a national managed services provider delivering turnkey internet and connectivity solutions for multifamily and student housing communities. With a focus on service quality, reliability, and revenue generation, Elauwit enables real estate owners' delivery of premium connectivity as a competitive advantage.

For more information on Elauwit Connection, visit elauwit.com.

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About Cambium Networks

Cambium Networks enables service providers, enterprises, industrial organizations, and governments to deliver exceptional digital experiences, and device connectivity, with compelling economics. Our ONE Network platform simplifies management of Cambium Networks' wired and wireless broadband and network edge technologies. Our customers can focus more resources on managing their business rather than the network. We make connectivity that just works.